

## 5. Job Readiness

---

### 5.1 General Overview

Under the Temporary Assistance to Needy Families (TANF) work participation requirements and Senate Bill (SB) 1041, categories of Welfare-to-Work (WTW) activities that includes Job Search and Job Readiness were defined. Hours within these categories are subject to participation limits for both federal Work Participation Rate (WPR) and CalWORKs federal standards.

Job search is defined as an activity type in which the participant's principal activity is to seek employment by looking for suitable job openings, making contact with potential employers, applying for vacancies, and interviewing for jobs.

Job Readiness Assistance is an activity type that provides training to learn basic job seeking and interviewing skills, to understand employer expectations, and to learn skills designed to enhance an individual's capacity to move towards self-sufficiency. Job Readiness Assistance also prepares an individual with preparing a resumé, job application, interviewing skills, instructions in the work place expectations, and life skills training. This activity type includes job search.

In Santa Clara County, **federal** Job Readiness includes the following activities:

- Assessment
- RRT Job Readiness Assistance (used only by Work Participation Rate Rapid Response Team--WPR RRT)
- Supervised Job Search; and Part Time Job Search
- Orientation and Appraisal
- Mental Health, Substance Abuse, and Domestic Abuse Services

#### **SB 1041 - Core**

Of the activities listed above, the following count towards the CalWORKs federal standards (core) Job Readiness timeline that stops the WTW 24-Month Time Clock: Supervised Job Search, Part-Time Job Search, and RRT Job Readiness. The timeline begins on a Monday and ends Sunday; and one day in the week counts a week's timeline.

#### **SB 1041 - Non-Core**

Of the activities listed above, the following count towards CalWORKs federal standards Two Additional months of Job Readiness/Job Search (non-core) that stops the WTW time clock: Supervised Job Search, PT Job Search, when participation in Job search is at least 50% of total hours required for the month. One day of additional job search in the month counts the timeline for the month.

---

## 5.2 Participation Requirements

### Federal WPR

To meet **federal** WPR, Job Search/Job Readiness activity types are limited to four (4) consecutive weeks, not to exceed 6 weeks in the preceding 12 months. The 6 weeks are converted into hours as follows:

- 120 hours for Assistance Units (AUs) subject to 20 federal core hours per week
- 180 hours for AUs subject to 30 federal core hours per week (for two-parent AUs, each parent has his/her own 180-hour limit)



#### Note:

For federal WPR, when California is considered a “Needy State”, 12 weeks of Job Search/Job Readiness is allowed in a preceding 12-month period.

### 5.2.1 Preceding 12-Month Period

When determining the participation time limits under SB 1041 and federal WPR, all Job Readiness activities must be factored in when calculating the preceding 12 month period. The preceding 12-month period begins with the current month and includes the 11 previous months, or the month the client previously attended any Job Readiness activities 12 months prior to the current month. When evaluating the participant’s preceding 12 month period, each parent’s time in a two-parent household is evaluated separately.



#### Example:

To meet Federal WPR, the mother in a two-parent family reports to her Employment Counselor (EC) in June that she was laid off. She previously completed 120 hours of Supervised Job Search in January. Since the preceding 12-month period includes July through June, she has 60 hours of Job Readiness time remaining to begin a Job Readiness activity in June.

### 5.2.2 Hours of Participation [EAS 42-701.1(b) and (c)]

Clients who are required to participate in the CalWORKs Employment Services (CWES) program, must engage in WTW activities for required hours each week. Clients should make substantial progress toward their activities while meeting the participation requirements. All WTW activities are assigned based on the total weekly hours of participation for all mandatory adults is:

- 30 hours/week for a single parent AU with no child less than 6 years of age, of which 20 hours should meet core requirement;
- 20 hours/week for a single parent AU with a child less than six years old, of which 20 hours should meet core requirement;
- 35 hours/week for a two parent AU, of which 30 hours should meet core requirements (both parents may share the hours).

Unless exempt from participation, in order for adults in a two-parent AU to meet the Federal WPR Two-Parent and the All-Families WPR requirements, ALL of the following conditions must be met:

- To meet the Two-parent rate, the AU must have a combined total average of 35 hours per week, of which 30 hours must be in core activities. The 30 Core hours may be split between both parents.
- To meet the All-Family rate, one of the two parents in the AU must participate an average of at least 30 hours, of which 20 must be in core activities.
- To meet both rates, the AU must have a combined total weekly average of 35 hours, of which 30 must be in core Activities and one of the two parents must participate a weekly average of 30 hours of which 20 must be core.

### 5.2.3 CalWORKs Federal Standards

To meet CalWORKs federal standards, Job Search/Job Readiness activity types are limited to four (4) consecutive weeks for the month, not to exceed 12 weeks in the preceding 12 months. Unlike federal WPR, the participation limit is not converted into hours, which means that one hour of participation during the week counts as a week towards the timeline.

CalWORKs requirements differ in that there is no core requirement within the WTW 24-Month limit. However, by following existing flow process when developing WTW Plans, clients will make the best of their time because the WTW 24-Month Clock will not be triggered. Any month in which the family meets federal participation requirements (hours/activities), which are achieved by following the existing flow process, will not count towards the WTW 24-month limit. In the event a client exhausts their WTW time limit, and has time remaining on the CalWORKs 48-month time on aid limit, client is required to meet Federal work participation requirements, unless he/she meets a criteria that stops or extends time (Exemption, Exception, or Extender).



#### Note:

Non-compliance will not be initiated if a participant is not meeting the federal core requirements during the WTW 24-Month time limited activities as long as they are meeting the CalWORKs minimum standards that include the 20/30/35 hours per week.

## 5.2.4 Exempt Volunteers/Excused Second Parents

Participation in Job Readiness/Job Search as a volunteer/excused second parent is subject to the Job Readiness (Core) and two additional month Job Search (Non-Core) time-lines under CalWORKs federal standards. [Refer to “Additional Job Readiness (Non-Core),” page 5-12] for additional information on core and non-core time-lines.] However, time does not count towards the WTW 24-Month Time Clock for individuals participating as exempt volunteers or excused second parents.

---

## 5.3 Mental Health and Substance Abuse

As a result of legislative changes to the final work participation requirements, Mental Health and Substance Abuse services are included within Job Readiness. Participation counts as federal core hours, and the Job Readiness time calculations apply. [Refer to “Health Alliance,” page 41-1] for additional information.]

---

## 5.4 Job Search Services

Job search services are available to all CalWORKs clients who either are mandated to participate or volunteer. The goal and purpose of job search services is to teach the client life long skills to prepare and seek employment. CWES staff is responsible to ensure, upon exit and completion of these services, that the client is competent in seeking employment and/or has secured employment.

A client is assigned to job search services (Supervised Job Search or Part-time Job Search) when it is determined:

- As a result of an Appraisal, client meets the Supervised Job Search referral criteria, or
- Needs Part-Time Job Search to meet hours of participation while concurrently enrolled in another WTW activity, or
- Has completed an assigned WTW activity and it has been determined that the next activity will be a form of job search services.

### 5.4.1 Locations of Job Search Services - Employment Connection Centers (ECC)

Job search services are provided at facilities referred to as Employment Connection Centers. The centers are located at Central San Jose, Mountain View (North County), and Gilroy (South County).

These facilities are fully staffed and equipped with the tools and technology necessary to assist clients with preparing and seeking employment. ECC staff serve the role of on-site trainers and coaches for clients who are considered to be job ready.

Specialized sessions in CalWIN for SJS, and PTSJ have been created utilizing the activity provider [Location Name] tab for clients:

- In a curing sanction plan or in Non-Compliance Status
- Is subject to the 20-hour weekly participation requirement.

### **Family Services**

A specialized session for clients referred by the FS Employment Counselor (EC) II Specialist to Supervised Job Search or Part Time Job Search is created by using “Family Stabilization” [Location Name] tab.

#### **5.4.2 CalWORK 2.0**

At the point of contact at the ECC, the “My Road Map, Potholes & Detours” tool (SCD 2503) is to be reviewed. [\[Refer to Chapter 4, "CalWORKs 2.0," page-5\]](#) for additional information.

#### **5.4.3 Bilingual Job Search Services**

Although the local labor market requires that job seekers be able to read, write, and communicate in English, some labor markets hire limited English speaking clients. To assist the limited English speaking client in the job search effort, limited bilingual services are available at the ECC in Vietnamese and in Spanish.

All other clients who speak a language other than English or are limited English speaking and the primary language is other than Vietnamese or Spanish will be referred to the appropriate VESL or ESL service provider concurrent with another WTW activity.

#### **5.4.4 Employer Linkages**

The ECC staff establishes job leads for clients who are seeking employment. Job leads are often made by contacting local industries and employers who are recruiting in areas that match the skills and interests of the clients. Job fairs and on-site recruitment efforts or presentations are held at the centers along with subject matter experts from various industries, both public and private.

### 5.4.5 Scheduled Hours of Participation

A client is scheduled to attend Supervised Job Search or Part Supervised Job Search 20, 30 or 35 hours per week depending on their required number of weekly hours. The activities are scheduled for up to (4) consecutive weeks, not to exceed twelve (12) weeks in preceding 12-month period.

All clients attend an orientation that provides basic information on job search requirements.

Supervised Job Search clients must attend an orientation on Monday or Tuesday in the morning or in the afternoon. Part Time Job Search Orientation is Monday through Friday.

As needed, a client may attend specialized workshops that focus on job readiness components. The workshops are embedded within job search service.

### 5.4.6 Employment Connection Application (ECA)

Job Placement and Retention (JPR) EC updates activity “hours of participation” by close of business in ECA (daily).

Refer to [\[Refer to Chapter 5, Section 5.5 "Clients must participate Job Search Orientation/Job Readiness," page-10\]](#), step 4 for JPR actions.

### 5.4.7 Job Search Client Flow

Refer to table below for job search client flow:

**Table 5-1: Job Search Client Flow**

Step	Who	Action
1.	Orientation Job Placement Retention (JPR) EC	<p>A. Provides orientation for new and returning clients as follows:</p> <ul style="list-style-type: none"> <li>• Weekly sessions are available on Monday and Tuesday in the morning or afternoon for Supervised Job Search; or Monday through Friday for Part-time Job Search.</li> <li>• The most recent workshop schedule will be available on the Employment Services shared drive.</li> </ul> <p>B. Reviews</p> <ul style="list-style-type: none"> <li>• Client rights and responsibilities</li> <li>• Expectations</li> <li>• Job Search packet, including “Client Emergency Information Card” (SCD 2529), “Job Search Client Agreement” (SCD 2533) and “Employment Connection Program Client Notification of Computer Usage” (SCD 2532)</li> <li>• Pre-Job Search Survey</li> <li>• Subsidized and unsubsidized job placement opportunities, and</li> <li>• ECstaffing.com website.</li> </ul> <p>C. Gives client a tour of the Employment Connection Center.</p> <p>D. Facilitates workshops and provides job search assistance.</p>
2.	Clerical	<p>A. Assigns client to JPR EC using Case Assignment tool.</p> <p>B. Updates ECA.</p> <ul style="list-style-type: none"> <li>• ECA auto-generates notification to CM EC.</li> </ul> <p>C. Enters first day attendance (FSTD) in CalWIN.</p> <p><b>Note:</b> Only clients who show to orientation are assigned.</p>
3.	Orientation JPR EC	<p>A. Calls “no show” clients after orientation.</p> <p>B. Schedules “no show” clients for next orientation, if client is available.</p> <p>C. If client is not available, communicates with CM EC to discuss next steps.</p> <p>D. All client deactivations <b>MUST</b> be discussed with and approved by a supervisor.</p> <p>E. Enters case comments in CalWIN (Type: Employment Connection).</p>

Step	Who	Action
4.	Assigned JPR EC (first day)	<p>A. Reviews the following documentation in IDM prior to meeting with client.</p> <ul style="list-style-type: none"> <li>• OCAT appraisal (Questionnaire and Appraisal Summary Report (ASR).</li> <li>• Getting to Know You (SCD 1772).</li> <li>• WTW 2.</li> <li>• CalWIN case comments.</li> </ul> <p>B. Meets with client following orientation to review OCAT summary.</p> <p>C. Develops individualized “Job Readiness Placement Plan of Action” (SCD 2508) with client.</p> <ul style="list-style-type: none"> <li>• Evaluates and assesses subsidized employment opportunities.</li> <li>• Reviews labor market trends for desired job.</li> <li>• Reviews work history, education and skills.</li> <li>• Designs a job search plan according to client skill level.</li> <li>• Selects workshops and registers client for workshops in ECA.</li> <li>• Assists with providing job leads.</li> <li>• Coaches soft skills.</li> <li>• Coaches and assists with on line job techniques.</li> <li>• Directs client to complete post-Job Search Survey after workshop series is completed.</li> <li>• Updates activity “hours of participation” by close of business in ECA (daily).</li> <li>• Enters case comments in CalWIN (Type: Employment Connection).</li> </ul>
5.	JPR EC (ongoing)	<p>A. Meets with client weekly to review previous weeks’ POA and develops current week’s plan.</p> <ul style="list-style-type: none"> <li>• Uploads updated POA to ECA weekly.</li> </ul> <p>B. Reviews workshops with client to determine interest in other topics and registers client for applicable workshops in ECA.</p> <p>C. Matches client to job postings in ECA and/or other current openings.</p> <p>D. Contacts employers and sets up interviews.</p> <p>E. Follows up with client after unsubsidized employment interviews, and with client and employer after subsidized employment interviews.</p> <p>Refer to <a href="#">“Tier I Subsidized Job Placement,” page 12-21</a> and <a href="#">“Tier II Subsidized Job Placement,” page 12-30</a> for Tier I and Tier II placements.</p>



Step	Who	Action
cont.	JPR EC (ongoing)	<p>F. Client hired in unsubsidized employment:</p> <ul style="list-style-type: none"> <li>(1) Obtains SCD 549A from employer.</li> <li>(2) Completes WTW 2 signed by the client and CalWIN and ECA entries. All dates <b>MUST</b> match SCD 549A start date.</li> <li>(3) Pays ancillary, if needed.</li> <li>(4) Enters “First Day Attendance” in CalWIN when client shows on first day.</li> <li>(5) Sends a copy of WTW 2 and SCD 549A to CM EC, processes TMT and places TMT# on top of page.</li> <li>(6) Notifies the assigned CM EC to set up support services, if needed.</li> <li>(7) Sends TMT and SCD 549A with WTW 2 to IDM.</li> </ul> <p>G. When a participant needs additional time beyond week 4 of job search, the Employment Connection Center (ECC) Employment Counselor (EC) meets with client as follows:</p> <ul style="list-style-type: none"> <li>(1) Tuesday of week 4 develops new WTW 2 for (4) four additional weeks of job search,</li> <li>(2) Emails case manager EC to review/extend supportive services,</li> <li>(3) Ends the appropriate job search activity in CalWIN with “completed,”</li> <li>(4) In CalWIN amends Plan by referring and scheduling new activity for four (4) additional weeks,</li> <li>• In CalWIN, adds “Engagement Process” activity beginning with Tuesday of week four (4) and ending with Tuesday of week 5.  <b>Note:</b> When adding “Engagement Process” do not add the activity on the WTW 2. The activity will overlap with the Job Readiness activity type that ends and new one that begins. The process of developing a new plan using “Engagement Process” generates a WTW 24-Month Time Clock exception.</li> <li>(5) When client needs additional time beyond the core Timeline, refer and schedule Two Additional Months Job Search, based on available Timeline.</li> </ul> <p>H. Case conferencing with CM and/or ERS EC at midpoint of client activity is recommended to evaluate progress and course of action.</p> <p>I. All client deactivations <b>MUST</b> be discussed with and approved by a supervisor.</p> <p><b>Reminder:</b> Updates activity “hours of participation” by close of business in ECA (daily).</p>

### 5.4.8 Length and Content

The Supervised Job Search activity is up to four (4) consecutive weeks in length; however, when assigning the activities, consider time remaining within the Job Search/Job Readiness (core) and Job Search Two Additional Months (Non-Core) balances. An orientation is required. Job Readiness essentials workshops are embedded within job search services and may include interviewing skills

development, mock interviews and conducting a job search in a wide range of occupations in the local labor market. Other workshops may include but are not limited to self esteem, work ethics, skills assessment, resume writing and completing a master application.

The workshops include setting up email and conducting group exercises. In addition to completing the workshops, the client continues to report to the center on a daily basis and begins to work individually with a counselor who assists the client in developing an individualized Job Search Plan. The individualized Job Search Plan consists of tailoring resumes and cover letters for a specific job, providing job leads, helping with interviewing techniques, assisting with on-line applications and assisting with other tools.

### 5.4.9 Job Readiness Plan of Action

The Job Readiness Placement Plan-Of-Action (SCD 2508) is completed during job search to assist with employment preparation.

### 5.4.10 Job Search Referral Criteria

The following serves as a guide when a client has completed an Orientation and Appraisal to determine if the first activity may result in a referral to Supervised Job Search.

**Table 5-2:**

Does Client Have a Work History within the last two years?	And is Client's High School Diploma or GED from the U.S.?	And is Client English or Limited English Speaking?	Then the next Activity could be...	At (location)
Yes	Yes	Yes	Job Search	Vietnamese/English and Spanish/English bilingual services are available at the Central San Jose (Senter Road) Employment Connection Center. All other limited English speaking clients may be referred on a case by case basis.
No	No	Yes	ESL or ABE/GED concurrent with Assessment	Adult Education Center

The above criteria applies to a client who is in her 1st trimester of pregnancy. If the client is in her 2nd trimester of pregnancy, she is given the option to participate in Supervised Job Search or referred to another activity. Unless the client is exempt, if the client is in her 3rd trimester of pregnancy, do not refer to Supervised Job Search. CWES staff need to ensure the client participates in an appropriate activity in order to meet required hours of participation. If an appropriate activity is not available, good cause may be granted on a case-by-case basis after case conference with the unit supervisor.

**Note:**

An example of an appropriate activity includes WEX. Granting good cause is the last option if there are 30 days or less prior to due date, there is no medical exemption and the client cannot be placed into an appropriate activity. The worker must document in case comments the reason for granting good cause. And if good cause was granted, refer the case to the Unit Supervisor for [Registration] tab update in CalWIN.

### 5.4.11 Scheduling Job Search Activity

Once an overview is completed of the activity and it has been determined that the client's next activity will be Supervised Job Search or Part Time Job Search, the EC arranges entry into the activity. Arranging entry into the activity includes, but is not limited to:

- Selecting and assigning the appropriate session on the CalWIN system
- Arranging and authorizing support services needed
- Reviewing and signing of the WTW Plan (WTW 2)
- Updating the CalWIN system and documenting in the **Maintain Case Comments** window in CalWIN actions taken and forwarding any required documents to IDM for scanning

**Note:**

Referrals to job search must be entered in CalWIN by 4:00pm Friday.

### 5.4.12 Job Services Flyer

The "Job Services Flyer" (SCD 2342) is issued to clients at the point of referral to job search. The flyer provides information regarding the job search services.

### 5.4.13 First Day Attendance Notification

The ECC Clerical staff updates Supervised Job Search or Part Time Job Search status in CalWIN and ECA with first day attendance or no show status, and notifies the assigned EC of the status.

### 5.4.14 Additional Job Readiness (Non-Core)

When an activity type of job search (Supervised Job Search or Part-time Job Search) is scheduled for at least 50% of client's participation hours in the month, time does not count towards the WTW 24-Month Time clock. This additional job search is allowed for two (2) additional months in a 12-month period but the client must first exhaust his or her federal Job Readiness/Job Search (Core) Timeline. The activity type is counted on the Timeline as Job Search (Non-Core) and stops the WTW 24-Month Time Clock meeting CalWORKs federal standards. In CalWIN, the activities are:

- "Two Additional Months PT Job Search," or
- "Two Additional Months Supervised Job Search," for up to two additional months

Use provider: CWES 1879 Senter Road, CWES NC, or CWES SC). [Refer to "Job Search Exception," page 1-9] for additional information on the time clock.]



**Note:**

If client is selected for the WPR review, the two additional months of job search does not count towards federal WPR.

#### Job Search/Job Readiness Beyond Job Search (core) and Job Search (non-core) Timelines

When a participant has exceeded the Job Search/Job Readiness (Core) and the Two (2) Additional Months of Job Search (Non-Core) Timelines, use:

- "Non-Core Supervised Job Search," or
- "Non-Core Part-time Job Search.



**Note:**

Months will begin counting towards the WTW 24-month time clock," until the next rolling 12-month period resets to be able to use the 12-Week Core Timeline.

RRT Job Readiness, Mental Health and Substance Abuse are only available as Core.

#### Part Time Job Search and Other Core

When client is scheduled for Part-Time Job Search and Core requirements are met via a concurrent activity (ie: Part-Time employment), the Part-Time Job Search activity counts towards the Search/Job Readiness Core Timelines.

When participant has exceeded the Job Search/Job Readiness Timeline, and is meeting core through a concurrent activity (ie: Part-Time Employment), then Non-Core Part-Time Job Search can be scheduled.

### **5.4.15 Monitoring Progress and Attendance**

The Employment Connection Center (ECC) staff supervises and monitors the daily progress and attendance of the client via “Job Search Activity Log” (SCD 2534). A daily and weekly job search log is maintained per client.

The client is required to submit the “Attendance Verification” (SCD 1755A) with an ECC staff signature (as service provider) and Child Care Billing” (SCD 1755B) directly to the assigned EC. The EC will process and authorize payments of supportive services to allow the client to continue in the assigned activity.

### **5.4.16 Participation Problems/Case Conference**

When the client fails to cooperate with the terms and conditions of any of the job search services, the ECC EC is to attempt to re-engage client. If after 5 days client does not cooperate, the ECC EC is to notify the assigned EC. The assigned EC will proceed with initiating the noncompliance process.

### **5.4.17 Support Services**

A client is eligible for any necessary supportive services including, but not limited to:

- Child Care [Refer to “Child Care Service,” page 26-1].]
- Transportation [Refer to “Transportation-Related Expenses,” page 25-1].]
- Ancillary Services [Refer to “Ancillary Expenses,” page 28-1].]

### **5.4.18 Completion/Termination**

A completion is defined when the client either completes the length of the assigned activity and does not find employment and will be referred to the next WTW activity, or obtains full time or part time employment, whichever comes first. If the client obtains part time employment, he/she must be informed by the Employment Connection counselor of the need to continue participating in a concurrent activity in order to meet the 20, 30 or 35 weekly average participation requirements.

A termination is defined as a client not completing the length of the activity and is terminated for any other reason other than finding employment.

## 5.5 RRT Job Readiness Assistance

RRT Job Readiness Assistance includes the various job search and Job Readiness related modules. These activities are assigned and updated in CalWIN only by the RRT.

---

## 5.6 Assessment

Assessment is the activity designed to assist clients in identifying an appropriate career goal. A client's aptitudes are measured using standardized instruments. These aptitudes are reviewed with the client's interests and are evaluated during the individualized interview(s). Observations from service providers or employers are other behavioral measurements taken into consideration during assessment.

Learning Disability Evaluation is a specific activity categorized under assessment.

[Refer to "CWES Assessment," page 8-1].]

---

## 5.7 Orientation and Appraisal

All mandatory and voluntary clients must attend and complete a CWES Orientation and Appraisal.

[Refer to "Orientation and Appraisal," page 4-1].]

---

## 5.8 Domestic Abuse Services

Treatment and services for domestic abuse victims when needed to prepare or maintain employment.

[Refer to "Domestic Abuse," page 30-1].]

---